

JUKI India strengthens base to further prospects of Indian Garment Industry

JUKI India Private Limited has inaugurated its new office premises in Bangalore. JUKI India Pvt. Ltd. is the Indian subsidiary of the JUKI Corporation, Japan. The new office has a state of the art display showroom and a Central Part Centre for stocking spare parts. It also houses a seminar hall that will be used to conduct technical seminars for customers as well agent sales persons and technicians.

“Considering our expanding market in India, we felt a pressing need to upgrade our services and facilities for our customers. The Indian market is very dynamic, and we believe that JUKI provides the right technology solution to push the Indian garment industry on a growth trajectory, especially in these times of troubled economy,” said Mr. Kastsumi Nihei - Managing Director, Juki India.

“These are tough times. At JUKI, we believe that this is the time for strengthening our relationship with our customers. India has been a significant market for us in the last 14 years, and so it is logical for us to have direct presence here. It also Shows our commitment to the market,” says Mr. Yamaguchi Shinji, Chief Executive Operating Officer Juki Corporation, Japan.

In addition to a strong distribution network of agents and business partners, JUKI India has nine branch offices across the country with 100 employees.

The showroom has been specially designed to enable customers to look and feel the



product as well have a live demo, before purchasing it. This way, they can buy the right machine to suit their specific needs.

JUKI has a long-term vision for the Indian market – to grow along with the Indian garment segment. “There has been a slowdown in this segment, nearly up to 30%. But, for those still in the business, quality and productivity are the pressing problems. Though they have orders and the technology, they are unable to meet deadlines because of under utilisation of their strengths,” says Mr. Mayur – Manager Plant Engineering Department, Juki India.

In a bid to be a business partner in the true sense, it has established a plant engineering team. The technical team will visit customers and train industrial engineers, technicians, production managers, factory manager and proprietors on analysing their factory operations and providing appropriate solutions to improve their productivity.

Even as layoffs become common due to the downturn, JUKI feels that its approach of training plant managers and technicians will help in upgrading their skills and making them highly employable ●

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